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EYE ON ARBONNE

INDEPENDENT CONSULTANT,
NATIONAL VICE PRESIDENT

KIM JETTON

JUMP IN ... THE WATER IS FINE!

Independent Consultant, National Vice President
Kim Jetton Nation; Knoxville, TN

One word to describe my Arbonne experience is ... amazing! As I sit and reflect on my journey, I realize it has been exactly one year since I became an Arbonne Consultant. I could never have imagined that one year out of my life would produce some of the most memorable, challenging and rewarding moments I have ever experienced! I want to encourage everyone reading my *Eye on Arbonne* success story to, "jump in ... the water's fine!"

Exactly one year ago, I was a very busy stay-at-home mom. My husband and I have three children, Taylor, 16, Elliott, 13 and Avery, 5. I was very content running the children here and there, volunteering at their schools, teaching Sunday school and helping my husband occasionally with his landscaping business. But deep down inside, I knew I needed to find a way to relieve some of the financial burden off of my husband. His job is very physical and weather-dependent. Basically, he is unemployed up until his next contract. I knew whatever I chose, it needed to be flexible so that I could continue to be the wife and mother I wanted to be. I was strongly considering pharmaceutical sales. Several of my friends were employed by pharmaceutical companies and seemed to work flexible schedules, while earning a nice income. One of the drawbacks for me however, was that I was going to have to be away from my family for about three months to train for this type of sales in another state. I did not feel at peace with moving forward with that plan.

Thankfully, I was fortunate enough to bump into my friend and eventual sponsor, ERVP Jill Griffin, while out grocery shopping. Her response to my simple, matter-of-fact question, "What have you been up to?" changed my life! She said she was starting a home-based business with a friend, ENVP Angie Lyle, and it was all about health, wellness and anti-aging. They were looking for some ladies in Knoxville to join their business venture. I respected both of these women, so I told Jill I was very interested in hearing more and asked her to give me a call. She brought over the NutriMinC® RE® product set and asked me if I would try it for a couple of days. I was impressed with the Swiss-formulated product and could hardly wait until she came back to tell me more about the Arbonne business. When Jill returned, she spoke very honestly about how the Arbonne products were pure, safe, beneficial. She said she chose to be an Arbonne Consultant because she wanted to have the potential to stop trading her time for money. Jill explained how she was building Consultant and Client relationships with her family and friends. She also believed that Arbonne was a way to potentially make a significant difference both financially and physically in her family's lifestyle and health. As I learned more about this wonderful opportunity, I was convinced that I needed to get started and work this business.



Scooter, Elliott, Taylor and Avery.



Taylor, Avery, David, Kim and Elliott at Dollywood in Pigeon Forge, Tennessee.



Kim's mom and dad, Ann and Chuck Pankey.



Taylor, David, Avery, Kim and Elliott in the Mercedes-Benz convertible.

Striving to make a significant difference in our family's income, I began sharing the Arbonne=REsults™ Approach with my family and friends. My business flourished. I went from Consultant to RVP in six months. Five months later, in November, I promoted to NVP. I have truly been blessed with the most awesome SuccessLine and upline. As I reflect back on those business-building days, I am reminded that strength comes not from great accomplishment, but from how we rise up as we stumble along the way. The more I worked my Arbonne business and helped my team achieve their goals, the more I realized I was putting a network of partners into place that would continue to grow each month, as they put their networks into place. This network marketing principle is a wonderful way to leverage your time. ENVP Angie Lyle explains that true leverage is when you build an organization where every person has the same opportunity to succeed. She has taught me to teach and train others how they can leverage their time by helping their family and friends become successful.

As a result of building a team and helping others build their teams, I have earned the potential to watch my income increase, which in turn, has allowed my husband the opportunity to spend more time at home with our children and me. The effect created by Arbonne has spiraled into something bigger and better than I had ever dreamed possible. As a result of my Arbonne business success, I have been able to secure for myself and my family peace of mind, time freedom, flexibility and a world of options. Now we are looking forward to a mission trip to Nicaragua with our church. I have been able to help a family member in need, who truly blessed my life as a young child. And, we have started saving for our oldest daughter's college. The blessings go on and on. I would like to mention that driving a new, white Mercedes-Benz convertible is definitely a blessing!

Whenever I offer the Arbonne opportunity to someone, I occasionally hear, "I am too busy" or, "It is not the right time." That always makes me sad ... not for myself, but for that person who does not know what they are missing. It has been said that the definition of insanity is doing the same thing over and over again, and expecting a different result! If you are reading my *Eye on Arbonne* success story and are on the fence, I want to encourage you to, "jump in ...the water is fine." Do not wait for the perfect conditions because they do not exist. ENVP Angie Lyle says, "Live your life and work Arbonne into the nooks and crannies." You can live the life you have always wanted but you have to step out of your comfort zone and risk believing in and doing something different. It is up to you to decide. Remember, it will not be easy, but once you make a decision, the rest is simple. It is merely a matter of staying power and persevering through whatever challenges you face.

Obstacles appear when you take your eyes off your goal! Arbonne is about belief and action. Believe and stay consistent, be coachable and take the advice of your upline and sponsor. Do not reinvent the wheel, but follow the leaders who have paved the way. As you stay focused and keep in activity, you will create momentum, which leads to success and fulfillment. Share, share and share the Arbonne opportunity with everyone because it has the potential to change lives. Before you know it, your daily activity will start a domino effect that will spiral into something more wonderful than you can even imagine.

continued ...

Some of Kim's Knoxville, Tennessee team.



success strategy:

“ Share your goals and dreams with someone you trust and respect, so they can hold you accountable. ”



ENVP Krista Cheslock, EDM Robin Saunders, DM Cindy Cleveland, RVP Vicki Flowers, Kim and EAM Karla Fultz.



EDM Robin Saunders, Betty-Lou Simpson, Kim, AM Karen Fultz and DM Celia Meade.

First off, I want to thank God for blessings too numerous to count. He delivered on His consistent and steadfast promises.

My precious family's support has meant the world to me. I truly could not have done this without them. To my husband, David: Thank you for allowing me to try this business venture and for believing in me. I appreciate you "picking up the slack" when I needed it. To my oldest, Taylor: Thank you for the sweet notes of encouragement you continue to leave for me on my desk and in my car. Thanks for teaching me how to operate all the fancy technology I invested in to work this business. You have truly kept me grounded. To my son, Elliott: Thanks for stepping up to the plate and helping around the house when needed, even though you do not like folding the whites. And to my daughter, Avery: Thank you for continuing to ask me a million questions. One of my favorite ones is when you see a Mercedes-Benz and ask, "Is that lady driving an Arbonne car?" Thank you for being patient with me and loving me through the laughter, tears and triumphs. I love you all!

To my mom: Thank you, mother, for always saying "yes" when I needed you to pick Avery up from school, or when I needed help just to keep her entertained for a couple of hours. You are a huge reason for my success. To my dad: Thank you for believing in me and encouraging me along the way. I love you both!

To my sponsor, ERVP Jill Griffin: I would not be where I am today with this Arbonne career if you had not (and continue to) believe in me. Your sweet spirit and guidance are the reason I am an NVP! Thanks for being such an awesome listener during my "up days" and my "down days." I love and respect you enormously.

To ENVP Angie Lyle: Thank you for your consistent and steady leadership. You are a true light for us all to follow and duplicate.

To ENVP Sibley Gammon: Thank you for coming to Knoxville several times to speak at our meetings. You definitely gave our teams a boost! You truly exhibit the tools necessary for this business, "belief, attitude and commitment."

To ENVP Krista Cheslock: Wow! I am speechless and at the same time so thankful for the energized team you have put into place. Your team has truly been instrumental in my Arbonne success. Thank you for your sweet friendship and memories. I am so proud of you and your team.

To RVP Vicki Flowers: I have no other word to describe you but, amazing! You have been such a blessing to me, as well as, to many others. Your leadership, tenacity and humor have inspired us all. You are a sponsor's dream. NVP is just around the corner!

To my AMs, DMs and new business builders: I pray for you daily. You have so much to look forward to. Keep your goal crystal clear, RVP is just a breath away. I cannot wait to celebrate your special day. Thank you for all you do!

To Arbonne: Thank you for the awesome leadership, wonderful products and opportunity.

I would like to end with a phrase that has inspired me from the very beginning, The greatest amount of wasted time is the time not getting started. I want to encourage you to get started!

ERVP Jill Griffin, Kim and ENVP Angie Lyle.



The Tampa Florida team. L-R: DM Raymond Kolpek, Yvette Pinson, AM Kay Young, Tina Boyer, Suzanne Fullford and Susan Shaw.

