

PERFECT TIMING

God's seasons in our lives are sometimes refreshing, sometimes challenging and sometimes painful — but always full of purpose. That's the way it is with the Arbonne business. Sometimes we go through peaks, sometimes through valleys and sometimes we experience a fall; but if we are committed, we always advance toward personal growth and financial freedom. Right now I am experiencing one of those "refreshing" seasons. I am honored to be making RVP at the same time that my sponsor, Linda Brenner, is making NVPI!

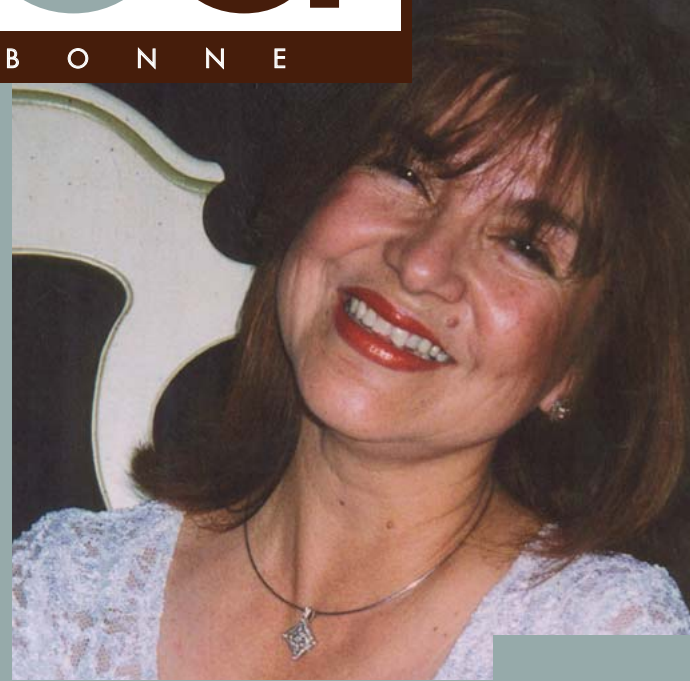
The Beginning

I joined Arbonne three years ago. My initial desire to join Arbonne stemmed from a longing to be home with my children, especially with my daughter, and to help my husband in the ministry. I have been married for 31 years to a wonderful man of God. We have two sons and a daughter. My dream is now a reality because I can be home for them. My daughter Victoria is 15 years old and because of Arbonne, I was able to give her a big Quinceanera Celebration (a Spanish tradition held when girls reach 15 years of age, similar to a debutante event). She was my main motivation for joining Arbonne. Someday she will be an Arbonne RVP, too!

The History

About six months after joining, I became a District Manager. But shortly after that I stopped growing and became very discouraged. The reason for this was that my full-time job had increased my hours, making it hard for me to have time for Arbonne. I did not do very much to grow my business for a year or so. However, I loved

NEW RVP



liz kendall

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the products, especially the Natural Balancing Cream. I kept in touch with most of my Consultants on a regular basis, who also continued using the products. From time to time, I held product seminars in churches around my local area, featuring Arbonne's PhytoProlief Natural Balance Cream. My sponsor, Linda Brenner, kept in touch and would call to encourage me, always interested in finding out if I wanted to come back to the business. She kept the door open for me.

The Awakening

In July of 2002, Linda called me and told me that she had become an RVP. I decided to return to the business and began to encourage my team. Then I caught the vision! Because of this vision, I stopped seeing my Consultants as followers and started to see them as leaders. For the first time, I realized what I had on my hands — great products,

continued ...

LR: Husband Rick, son J.J., daughter Victoria, first-born son Ricky and Liz at Quinceanera celebration.

Princess Victoria.



Liz and her husband Rick with their new Mercedes.



“ success strategy: ”
 Become teachable, be a team player and keep the lines of communication open.

the best company, a remarkable industry and a team of leaders! What a goldmine!

A vision enlightens you and ignites everything you do with passion and fire. Until you have a vision for your business, you are only playing Arbonne. You are not truly passionate and dedicated. Your upline can inspire you, but cannot give you the vision. The vision has to come from deep inside of you.

The Process

I quit my 9-5 job in November of 2002 to do Arbonne full time. It wasn't easy but when you catch the vision, you are willing to make sacrifices. I went from Consultant, in September of 2002, to RVP with three Area Mangers and eight District Mangers, in January of 2004! That's vision! In only about a year and half my team has grown significantly. I truly am thankful for this wonderful team. These remarkable ladies are passionate about the products and dedicated to the cause. I am very thankful for Linda Brenner. She carefully guides me and mentors me through every level when she sees that I am ready to take the next step. She is not only a person of vision and direction but also of compassion and commitment. I wouldn't be where I am in this business at this time, if it wasn't for her coaching and my team's dedication. Even with a vision, without Linda's leadership, it would have taken me much longer to reach RVP.

The Present

Well, here I am writing my *Eye On Arbonne* story. Wow! I don't know if it has hit me yet, but maybe it is because mentally I have been an RVP long before today. My vision is expanding; I want every one of my Managers to become an RVP. I think the secret to success in Arbonne is to become teachable, to be a team player and to keep the lines of communication open. In the practical sense, I would say it is holding classes, relying on duplication and attending



Mercedes joy! Florida girls.

trainings. We achieve success when we follow a system which gives the whole team an opportunity to be on the same page.

The Future

I am already walking and talking like a National Vice President! It is amazing what the power of your words can do to your mind. It develops your faith and it is contagious! I am now envisioning that not only women, but also men, will be a part of my team. The timing of the company, the ingenious compensation plan and the quality of the products make this business opportunity appealing to everyone, not just women.

I thank God for bringing me to Arbonne. The experience has helped me grow personally and has assisted my family financially. My children have been given an amazing example to follow by watching Arbonne impact our lives so positively. I trust in God and know He will give me the desires of my heart. So while I am making plans for my future, God is ordering my steps. He has brought me to Arbonne for such a time as this. His timing is always perfect!

I am grateful for my frontline Managers who were my first four Aces. To my sister-in-law AM Vickie Owen, my long time friend AM Esther Warriner, my surprise gift AM Betty Ringo and my very first Consultant DM Paula Marzi: Thank you for believing in me, for helping me to grow and for being true team players. You are beautiful! *We did it!*

Florida Managers. L-R: DM Paula Manzi, DM Joan Darrow, AM Betty Ringo and AM Esther Warriner.



Liz with her first Spanish-speaking Consultants: Maria and Elias.



The River Group at NTC 2003 Nashville. L - R: DM Joan Darrow, Charlotte Weaver, AM Vickie Owen, Liz, DM Paula Marzi, AM Betty Ringo, Paula Osmundsen, Kim Rogers and DM Cheryl Abernathy.



The testimonials in this story reflect the actual experience of an individual, are anecdotal only, and may be atypical.